## PACCAR Inc SUMMARY INCOME STATEMENTS

(in millions except per share amounts)

Three Months Ended March 31		2008		2007
Truck and Other:				
Net sales and revenues Cost of sales and revenues Research and development Selling, general and administrative Interest and other expense (income), net ( <i>a</i> )		3,621.0 3,079.3 82.9 126.1 1.1		3,720.5 3,135.3 37.4 120.1 (22.4)
Truck and Other Income Before Income Taxes		331.6		450.1
Financial Services:				
Revenues Interest and other Selling, general and administrative Provision for losses on receivables		317.4 203.6 29.1 17.4		264.0 166.2 24.5 7.7
Financial Services Income Before Income Taxes		67.3		65.6
Investment income		24.7		22.0
Total Income Before Income Taxes		423.6		537.7
Income taxes		131.3		172.1
Net Income	\$	292.3	\$	365.6
Net Income Per Share:	<b>4</b>		ф.	
Basic	\$	.80	\$	.98
Diluted	\$	.79	\$	.97
Weighted Average Shares Outstanding:				
Basic		366.5		373.0
Diluted		368.4		375.1
Dividends declared per share	\$	.18	\$	.13

(a) Interest and other expense (income), net for the three months ended March 31, 2007 includes a \$21.7 (\$14.7 after-tax) gain on sale of property.

## PACCAR Inc CONDENSED BALANCE SHEETS

(in millions)

	March 31 2008	
ASSETS		
Truck and Other:		
Cash and marketable debt securities	\$ 2,312.7	\$ 2,515.0
Trade and other receivables, net	750.4	570.0
Inventories	705.4	628.3
Property, plant and equipment, net	1,730.5	1,642.6
Equipment on operating leases and other	1,243.1	1,162.0
Financial Services Assets	10,836.7	10,710.3
	\$17,578.8	\$ 17,228.2
Truck and Other:	\$ 3,523.0	\$ 3,134.1
Truck and Other: Accounts payable, deferred revenues and other	\$ 3,523.0	\$ 3,134.1 367.1
<b>Truck and Other:</b> Accounts payable, deferred revenues and other Dividend payable	\$ 3,523.0 23.0	
Truck and Other: Accounts payable, deferred revenues and other Dividend payable Long-term debt		367.1 23.6
LIABILITIES AND STOCKHOLDERS' EQUITY Truck and Other: Accounts payable, deferred revenues and other Dividend payable Long-term debt Financial Services Liabilities STOCKHOLDERS' EQUITY	23.0	367.1
Truck and Other: Accounts payable, deferred revenues and other Dividend payable Long-term debt Financial Services Liabilities	23.0 8,831.7	367.1 23.6 8,690.3

## **GEOGRAPHIC REVENUE DATA**

Three Months Ended March 31	2008	2007
United States	\$ 1,259.2	\$ 1,810.4
Europe	1,820.2	1,391.4
Other	859.0	782.7
	\$ 3,938.4	\$ 3,984.5

## PACCAR Inc CONDENSED CASH FLOW STATEMENT

(in millions of dollars)

Three Months Ended March 31	2008	2007
OPERATING ACTIVITIES:		
Net income	\$ 292.3	\$ 365.6
Depreciation and amortization:		
Property, plant and equipment	55.1	44.3
Equipment on operating leases and other	95.8	73.7
Gain on sale of property		(21.7)
Net change in wholesale receivables on new trucks	(95.0)	(7.1)
Net change in sales-type finance leases and dealer direct loans		
on new trucks	40.9	26.6
All other operating activities	(22.1)	(68.6)
Net Cash Provided by Operating Activities	367.0	412.8
INVESTING ACTIVITIES:		
Acquisition of property, plant and equipment	(86.8)	(39.5)
Acquisition of equipment for operating leases	(211.6)	(138.0)
Net change in financial services receivables	148.5	(149.0)
Net change in marketable securities	148.6	(194.5)
All other investing activities	48.3	56.5
Net Cash Provided by (Used in) Investing Activities	47.0	(464.5)
FINANCING ACTIVITIES:		
Cash dividends paid	(433.0)	(546.7)
Purchase of treasury stock	(104.2)	(49.1)
Stock compensation transactions	6.9	21.2
Net change in financial services debt	(66.9)	142.1
Net Cash Used in Financing Activities	(597.2)	(432.5)
Effect of exchange rate changes on cash	64.7	6.9
Net Decrease in Cash and Cash Equivalents	(118.5)	(477.3)
Cash and cash equivalents at beginning of period	1,858.1	1,852.5
Cash and cash equivalents at end of period	\$1,739.6	\$1,375.2