## PACCAR Inc

SUMMARY INCOME STATEMENTS
(in millions except per share amounts)

Three Months Ended Nine Months Ended
September 30
September 30

|  | $\mathbf{2 0 0 9}$ | 2008 | $\mathbf{2 0 0 9}$ | 2008 |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Truck and Other: | $\mathbf{\$ 1 , 7 5 8 . 5}$ | $\$ 3,682.1$ | $\mathbf{\$ 5 , 0 9 1 . 2}$ | $\$ 11,085.1$ |
| Net sales and revenues | $\mathbf{1 , 6 4 6 . 5}$ | $3,113.5$ | $\mathbf{4 , 7 0 0 . 4}$ | $9,395.0$ |
| Cost of sales and revenues | $\mathbf{4 3 . 4}$ | 88.1 | $\mathbf{1 4 8 . 5}$ | 261.7 |
| Research and development | $\mathbf{8 7 . 4}$ | 119.3 | $\mathbf{2 5 5 . 0}$ | 372.9 |
| Selling, general and administrative | $\mathbf{1 8 . 3}$ |  | $\mathbf{( 6 6 . 0 )}$ |  |
| Curtailment gain | $\mathbf{5 . 7}$ | .3 | $\mathbf{3 8 . 8}$ | $(1.7)$ |
| Interest and other expense (income), net | $\mathbf{( 6 . 2 )}$ | 360.9 | $\mathbf{1 4 . 5}$ | $1,057.2$ |
| Truck and Other (Loss) Income Before Income Taxes |  |  |  |  |
|  |  |  |  |  |
| Financial Services: | $\mathbf{2 4 1 . 7}$ | 322.8 | $\mathbf{7 4 0 . 0}$ | 970.7 |
| Revenues | $\mathbf{1 7 5 . 9}$ | 215.2 | $\mathbf{5 4 6 . 6}$ | 636.2 |
| Interest and other | $\mathbf{2 1 . 1}$ | 27.9 | $\mathbf{6 3 . 7}$ | 87.0 |
| Selling, general and administrative | $\mathbf{2 6 . 6}$ | 34.2 | $\mathbf{8 0 . 7}$ | 76.0 |
| Provision for losses on receivables | $\mathbf{1 8 . 1}$ | 45.5 | $\mathbf{4 9 . 0}$ | 171.5 |
| Financial Services Income Before Income Taxes | $\mathbf{4 . 9}$ | 22.2 |  | $\mathbf{1 7 . 8}$ |
| Investment income | $\mathbf{1 6 . 8}$ | 428.6 | 69.5 |  |
| Total Income Before Income Taxes | $\mathbf{3 . 8}$ | 129.6 | $\mathbf{8 1 . 3}$ | $1,298.2$ |
| Income taxes | $\mathbf{1 3 . 0}$ | $\$$ | 299.0 | $\mathbf{\$}$ |
| Net Income | $\mathbf{6 5 . 8}$ | $\$ 904.8$ |  |  |

Net Income Per Share:

| Basic | $\$$ | $\mathbf{. 0 4}$ | $\$$ | .82 | $\$$ | .18 | $\$$ | 2.48 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | .04 | $\$$ | .82 | $\$$ | .18 | $\$$ | 2.47 |

Weighted Average Shares Outstanding:

| Basic | $\mathbf{3 6 3 . 8}$ | 363.0 | $\mathbf{3 6 3 . 6}$ | 364.6 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Diluted | $\mathbf{3 6 5 . 0}$ | 364.8 |  | $\mathbf{3 6 4 . 6}$ | 366.6 |
| Dividends declared per share | $\$$ | $\mathbf{. 0 9}$ | $\$$ | .18 | $\$$ |

# PACCAR Inc <br> CONDENSED BALANCE SHEETS <br> (in millions) 

|  | September 30 <br> 2009 | December 31 |
| :--- | ---: | ---: |
| ASSETS |  |  |
| Truck and Other: |  |  |
| Cash and marketable debt securities | $\mathbf{1 , 9 8 4 . 2}$ | $\$ 2,074.6$ |
| Trade and other receivables, net | $\mathbf{6 5 5 . 4}$ | 698.7 |
| Inventories | $\mathbf{6 2 9 . 0}$ | 658.1 |
| Property, plant and equipment, net | $\mathbf{1 , 7 6 1 . 9}$ | $1,782.8$ |
| Equipment on operating leases and other | $\mathbf{1 , 0 7 9 . 6}$ | $1,005.2$ |
| Financial Services Assets | $\mathbf{8 , 6 8 7 . 3}$ | $10,030.4$ |
|  | $\mathbf{\$ 1 4 , 7 9 7 . 4}$ | $\$ 16,249.8$ |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| Truck and Other: |  |  |
| Accounts payable, deferred revenues and other | $\mathbf{2 , 4 5 9 . 0}$ | $\$ 2,899.7$ |
| Dividend payable |  | 36.3 |
| Long-term debt | $\mathbf{1 7 1 . 9}$ | 19.3 |
| Financial Services Liabilities | $\mathbf{7 , 1 3 3 . 6}$ | $8,447.8$ |
| STOCKHOLDERS' EQUITY | $\mathbf{5 , 0 3 2 . 9}$ | $4,846.7$ |
|  | $\mathbf{\$ 1 4 , 7 9 7 . 4}$ | $\$ 16,249.8$ |
| Common Shares Outstanding | $\mathbf{3 6 3 . 9}$ | 362.7 |

## GEOGRAPHIC REVENUE DATA

|  | Three Months Ended <br> September 30 |  | Nine Months Ended <br> September 30 |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 0 9}$ |  | 2008 | $\mathbf{2 0 0 9}$ | 2008 |
| United States and Canada | $\mathbf{\$ 1 , 0 3 9 . 3}$ | $\$ 1,363.1$ | $\mathbf{\$ 2 , 9 7 0 . 0}$ | $\$ 4,387.3$ |  |
| Europe | $\mathbf{6 4 6 . 7}$ | $2,000.5$ | $\mathbf{2 , 0 7 7 . 9}$ | $5,771.1$ |  |
| Other | $\mathbf{3 1 4 . 2}$ | 641.3 | $\mathbf{7 8 3 . 3}$ | $1,897.4$ |  |
|  | $\mathbf{\$ 2 , 0 0 0 . 2}$ | $\$ 4,004.9$ | $\mathbf{\$ ~ 5 , 8 3 1 . 2}$ | $\$ 12,055.8$ |  |

# PACCAR Inc <br> CONDENSED CASH FLOW STATEMENT 

(in millions of dollars)

| Nine Months Ended September 30 | $\mathbf{2 0 0 9}$ | 2008 |
| :--- | :---: | :---: |
| OPERATING ACTIVITIES: |  |  |
| Net income | $\mathbf{6 5 . 8}$ | $\$$ |
| Depreciation and amortization: |  |  |
| $\quad$ Property, plant and equipment | $\mathbf{1 4 4 . 7}$ | 169.9 |
| $\quad$ Equipment on operating leases and other | $\mathbf{3 4 2 . 5}$ | 312.3 |
| Net change in wholesale receivables on new trucks | $\mathbf{4 9 5 . 0}$ | $(431.1)$ |
| Net decrease in sales-type finance leases and dealer direct | $\mathbf{9 5 . 5}$ | 61.5 |
| $\quad$ loans on new trucks | $\mathbf{( 2 7 9 . 5 )}$ | $(57.9)$ |
| All other operating activities | $\mathbf{8 6 4 . 0}$ | 959.5 |
| Net Cash Provided by Operating Activities |  |  |
|  |  |  |
| INVESTING ACTIVITIES: | $\mathbf{( 7 6 . 3 )}$ | $(352.3)$ |
| Acquisition of property, plant and equipment | $\mathbf{( 5 3 6 . 2 )}$ | $(789.5)$ |
| Acquisition of equipment for operating leases | $\mathbf{8 3 8 . 9}$ | 206.8 |
| Net decrease in financial services receivables | $\mathbf{( 6 4 . 2 )}$ | 209.6 |
| Net change in marketable securities | $\mathbf{2 3 2 . 4}$ | 178.4 |
| All other investing activities | $\mathbf{3 9 4 . 6}$ | $(547.0)$ |
| Net Cash Provided by (Used in) Investing Activities |  |  |
|  | $\mathbf{( 1 9 9 . 4 )}$ | $(563.9)$ |
| FINANCING ACTIVITIES: | $\mathbf{1 1 . 3}$ | $(230.5)$ |
| Cash dividends paid | 11.2 |  |
| Purchase of treasury stock | $\mathbf{( 1 , 3 1 5 . 7 )}$ | $(55.1)$ |
| Stock compensation transactions | $\mathbf{( 1 , 5 0 3 . 8 )}$ | $(838.3)$ |
| Net change in debt | $\mathbf{8 9 . 2}$ | $(36.6)$ |
| Net Cash Used in Financing Activities | $\mathbf{1 5 6 . 0}$ | $(462.4)$ |
| Effect of exchange rate changes on cash | $\mathbf{1 , 9 5 5 . 2}$ | $1,858.1$ |
| Net Decrease in Cash and Cash Equivalents | $\mathbf{\$ 1 , 7 9 9 . 2}$ | $\$ 1,395.7$ |
| Cash and cash equivalents at beginning of period |  |  |
| Cash and cash equivalents at end of period |  |  |

