## PACCAR Inc SUMMARY INCOME STATEMENTS

 (in millions except per share amounts)Three Months Ended
June 30
Six Months Ended

| 2008 | 2007 | 2008 | 2007 |
| :--- | :--- | :--- | :--- |

Truck and Other:

| Net sales and revenues | $\mathbf{\$ 3 , 7 8 2 . 0}$ | $\$ 3,429.4$ | $\mathbf{\$ 7 , 4 0 3 . 0}$ | $\$ 7,149.9$ |
| :--- | ---: | ---: | ---: | ---: |
| Cost of sales and revenues | $\mathbf{3 , 2 0 2 . 2}$ | $2,912.5$ | $\mathbf{6 , 2 8 1 . 5}$ | $6,047.8$ |
| Research and development | $\mathbf{9 0 . 7}$ | 58.2 | $\mathbf{1 7 3 . 6}$ | 95.6 |
| Selling, general and administrative | $\mathbf{1 2 7 . 5}$ | 120.3 | $\mathbf{2 5 3 . 6}$ | 240.4 |
| Interest and other (income) expense, net | $\mathbf{( 3 . 1 )}$ | .9 | $\mathbf{( 2 . 0 )}$ | $(21.5)$ |
| Truck and Other Income Before Income Taxes | $\mathbf{3 6 4 . 7}$ | 337.5 | $\mathbf{6 9 6 . 3}$ | 787.6 |

## Financial Services:

| Revenues | $\mathbf{3 3 0 . 5}$ | 286.8 | $\mathbf{6 4 7 . 9}$ | 550.8 |
| :--- | ---: | ---: | ---: | ---: |
| Interest and other | $\mathbf{2 1 7 . 4}$ | 180.5 | $\mathbf{4 2 1 . 0}$ | 346.7 |
| Selling, general and administrative | $\mathbf{3 0 . 0}$ | 28.4 | $\mathbf{5 9 . 1}$ | 52.9 |
| Provision for losses on receivables | $\mathbf{2 4 . 4}$ | 9.0 | $\mathbf{4 1 . 8}$ | 16.7 |
| Financial Services Income Before Income Taxes | $\mathbf{5 8 . 7}$ | 68.9 | $\mathbf{1 2 6 . 0}$ | 134.5 |
| Investment income | $\mathbf{2 2 . 6}$ | 23.7 | $\mathbf{4 7 . 3}$ | 45.7 |
| Total Income Before Income Taxes | $\mathbf{4 4 6 . 0}$ | 430.1 | $\mathbf{8 6 9 . 6}$ | 967.8 |
| Income taxes | $\mathbf{1 3 2 . 5}$ | 131.8 | $\mathbf{2 6 3 . 8}$ | 303.9 |
| Net Income | $\mathbf{\$}$ | $\mathbf{3 1 3 . 5}$ | $\mathbf{\$}$ | 298.3 |

Net Income Per Share:

| Basic | $\$$ | .86 | $\$$ | .80 | $\$$ | $\mathbf{1 . 6 6}$ | $\$$ | 1.78 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | .86 | $\$$ | .79 | $\$$ | $\mathbf{1 . 6 5}$ | $\$$ | 1.77 |

Weighted Average Shares Outstanding:

| Basic | $\mathbf{3 6 4 . 5}$ | 373.1 |  | $\mathbf{3 6 5 . 5}$ | 373.0 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Diluted | $\mathbf{3 6 6 . 5}$ | 375.3 |  | $\mathbf{3 6 7 . 4}$ | 375.2 |
| Dividends declared per share | $\$$ | $\mathbf{. 1 8}$ | $\$$ | .17 | $\$$ |

## PACCAR Inc CONDENSED BALANCE SHEETS

 (in millions)|  | June 30 | December 31 |
| :--- | ---: | ---: |
| ASSETS | $\mathbf{2 0 0 8}$ | 2007 |
| Truck and Other: |  |  |
| Cash and marketable debt securities | $\mathbf{2 , 2 0 4 . 1}$ | $\$ 2,515.0$ |
| Trade and other receivables, net | $\mathbf{8 2 7 . 7}$ | 570.0 |
| Inventories | $\mathbf{8 9 2 . 1}$ | 628.3 |
| Property, plant and equipment, net | $\mathbf{1 , 7 8 6 . 6}$ | $1,642.6$ |
| Equipment on operating leases and other | $\mathbf{1 , 2 3 1 . 9}$ | $1,162.0$ |
| Financial Services Assets | $\mathbf{1 1 , 0 6 8 . 1}$ | $10,710.3$ |
|  | $\mathbf{\$ 1 8 , 0 1 0 . 5}$ | $\$ 17,228.2$ |
|  |  |  |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| Truck and Other: | $\mathbf{3 , 6 8 1 . 3}$ | $\$ 3,134.1$ |
| Accounts payable, deferred revenues and other |  | 367.1 |
| Dividend payable | $\mathbf{2 3 . 0}$ | 23.6 |
| Long-term debt | $\mathbf{8 , 8 8 9 . 6}$ | $8,690.3$ |
| Financial Services Liabilities | $\mathbf{5 , 4 1 6 . 6}$ | $5,013.1$ |
| STOCKHOLDERS' EQUITY | $\mathbf{\$ 1 8 , 0 1 0 . 5}$ | $\$ 17,228.2$ |
|  | $\mathbf{3 6 3 . 3}$ | 367.1 |

GEOGRAPHIC REVENUE DATA

|  | Three Months Ended |  | Six Months Ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | June 30 |  | June 30 |  |  |
|  | $\mathbf{2 0 0 8}$ | 2007 | $\mathbf{2 0 0 8}$ |  | 2007 |
| United States | $\mathbf{\$ 1 , 2 6 9 . 6}$ | $\$ 1,384.1$ | $\mathbf{\$ 2 , 5 2 8 . 8}$ | $\$ 3,194.5$ |  |
| Europe | $\mathbf{1 , 9 5 0 . 4}$ | $1,483.8$ | $\mathbf{3 , 7 7 0 . 6}$ | $2,875.2$ |  |
| Other | $\mathbf{8 9 2 . 5}$ | 848.3 | $\mathbf{1 , 7 5 1 . 5}$ | $1,631.0$ |  |
|  | $\mathbf{\$ 4 , 1 1 2 . 5}$ | $\$ 3,716.2$ | $\mathbf{\$ 8 , 0 5 0 . 9}$ | $\$ 7,700.7$ |  |

# PACCAR Inc <br> CONDENSED CASH FLOW STATEMENT <br> (in millions of dollars) 

| Six Months Ended June 30 | 2008 | 2007 |
| :---: | :---: | :---: |
| OPERATING ACTIVITIES: |  |  |
| Net income | \$ 605.8 | \$ 663.9 |
| Depreciation and amortization: |  |  |
| Property, plant and equipment | 113.6 | 92.8 |
| Equipment on operating leases and other | 201.8 | 154.4 |
| Gain on sale of property |  | (21.7) |
| Net change in wholesale receivables on new trucks | (63.5) | 58.4 |
| Net change in sales-type finance leases and dealer direct loans on new trucks | 54.6 | 37.3 |
| All other operating activities | (158.7) | (2.5) |
| Net Cash Provided by Operating Activities | 753.6 | 982.6 |
| INVESTING ACTIVITIES: |  |  |
| Acquisition of property, plant and equipment | (201.0) | (118.7) |
| Acquisition of equipment for operating leases | (481.5) | (321.1) |
| Net change in financial services receivables | 74.8 | (308.2) |
| Net change in marketable securities | 190.3 | (244.3) |
| All other investing activities | 81.6 | 90.2 |
| Net Cash Used in Investing Activities | (335.8) | (902.1) |
| FINANCING ACTIVITIES: |  |  |
| Cash dividends paid | (498.6) | (608.9) |
| Purchase of treasury stock | (192.3) | (49.1) |
| Stock compensation transactions | 8.9 | 29.2 |
| Net change in financial services debt | 18.0 | 87.8 |
| Net Cash Used in Financing Activities | (664.0) | (541.0) |
| Effect of exchange rate changes on cash | 76.1 | 22.2 |
| Net Decrease in Cash and Cash Equivalents | (170.1) | (438.3) |
| Cash and cash equivalents at beginning of period | 1,858.1 | 1,852.5 |
| Cash and cash equivalents at end of period | \$ 1,688.0 | \$ 1,414.2 |

