

PACCAR Inc
SUMMARY INCOME STATEMENTS
(in millions except per share amounts)

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2011	2010	2011	2010
Truck and Other:				
Net sales and revenues	\$ 3,993.0	\$ 2,304.2	\$ 10,738.3	\$ 6,513.3
Cost of sales and revenues	3,484.0	2,019.2	9,347.4	5,741.9
Research and development	70.0	59.9	215.9	173.1
Selling, general and administrative	113.1	94.3	331.6	285.7
Interest and other expense, net	4.0	1.0	7.1	9.1
<i>Truck and Other Income Before Income Taxes</i>	321.9	129.8	836.3	303.5
Financial Services:				
Revenues	264.1	238.3	763.1	724.0
Interest and other	167.6	162.0	490.1	505.8
Selling, general and administrative	24.0	21.9	71.8	65.9
Provision for losses on receivables	10.7	12.9	32.2	48.7
<i>Financial Services Income Before Income Taxes</i>	61.8	41.5	169.0	103.6
Investment income	11.0	5.5	28.9	14.3
<i>Total Income Before Income Taxes</i>	394.7	176.8	1,034.2	421.4
Income taxes	113.1	56.9	319.6	133.6
<i>Net Income</i>	\$ 281.6	\$ 119.9	\$ 714.6	\$ 287.8
Net Income Per Share:				
Basic	\$.78	\$.33	\$ 1.96	\$.79
Diluted	\$.77	\$.33	\$ 1.95	\$.79
Weighted Average Shares Outstanding:				
Basic	363.3	364.9	365.0	364.8
Diluted	364.2	366.1	366.2	365.9
Dividends declared per share	\$.18	\$.09	\$.42	\$.27

PACCAR Inc
CONDENSED BALANCE SHEETS
(in millions)

	September 30	December 31
	2011	2010
ASSETS		
Truck and Other:		
Cash and marketable debt securities	\$ 2,729.7	\$ 2,432.5
Trade and other receivables, net	1,015.2	610.4
Inventories	725.1	534.0
Property, plant, and equipment, net	1,867.8	1,673.7
Equipment on operating lease and other	1,182.5	1,105.3
Financial Services Assets	8,834.0	7,878.2
	\$16,354.3	\$14,234.1
LIABILITIES AND STOCKHOLDERS' EQUITY		
Truck and Other:		
Accounts payable, deferred revenues and other	\$ 3,549.5	\$ 2,634.1
Long-term debt	150.0	150.0
Financial Services Liabilities	7,060.9	6,092.2
STOCKHOLDERS' EQUITY	5,593.9	5,357.8
	\$16,354.3	\$14,234.1
Common Shares Outstanding	358.1	365.3

GEOGRAPHIC REVENUE DATA

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2011	2010	2011	2010
United States and Canada	\$ 2,352.9	\$ 1,307.0	\$ 6,019.3	\$ 3,674.8
Europe	1,264.2	771.1	3,756.5	2,333.6
Other	640.0	464.4	1,725.6	1,228.9
	\$ 4,257.1	\$ 2,542.5	\$11,501.4	\$ 7,237.3

PACCAR Inc
CONDENSED CASH FLOW STATEMENTS
(in millions)

Nine Months Ended September 30	2011	2010
OPERATING ACTIVITIES:		
Net income	\$ 714.6	\$ 287.8
Depreciation and amortization:		
Property, plant and equipment	146.4	142.2
Equipment on operating leases and other	359.3	319.3
Net (increase) decrease in wholesale receivables on new trucks	(429.1)	75.5
Net (increase) decrease in sales-type finance leases and dealer direct loans on new trucks	(18.6)	101.2
All other operating activities	378.7	236.8
Net Cash Provided by Operating Activities	1,151.3	1,162.8
INVESTING ACTIVITIES:		
Acquisition of property, plant and equipment	(214.7)	(115.8)
Acquisition of equipment for operating leases	(1,013.6)	(478.4)
Net (increase) decrease in financial services receivables	(321.7)	407.6
Net increase in marketable securities	(473.1)	(137.5)
All other investing activities	237.8	167.3
Net Cash Used in Investing Activities	(1,785.3)	(156.8)
FINANCING ACTIVITIES:		
Cash dividends paid	(153.1)	(98.3)
Purchase of treasury stock	(250.2)	
Stock compensation transactions	4.4	9.8
Net increase (decrease) in debt	911.2	(772.8)
Net Cash Provided by (Used in) Financing Activities	512.3	(861.3)
Effect of exchange rate changes on cash	(39.5)	.5
Net (Decrease) Increase in Cash and Cash Equivalents	(161.2)	145.2
Cash and cash equivalents at beginning of period	2,040.8	1,912.0
Cash and cash equivalents at end of period	\$ 1,879.6	\$ 2,057.2